

SEEKER REPORTS

OASYS Basic TSA Report

(Comments and Labels Added in Italics)

Name: Sample, A
Personal Data Deleted

SSN:
Case:

WORK HISTORY

DOT Code	Occupation Title	SV P	Yrs	Mos	Inc	Has CW	Uses CW	Str	GOE Code
904.383-010	Tractor-Trailer-Truck Driver	4	4	0	Y	N	N	M	05.08.01
273.357-022	Sales Representative, Motor Vehicles and Supplies	5	4	0	Y	N	N	L	08.02.01
869.687-026	Construction Worker II	2	1	0	Y	Y	N	V	05.12.03

COMPOSITE TRANSFERABLE SKILLS COMPONENTS

Work Fields

Code	Title
013	Transporting
292	Merchandising-Sales
011	Material Moving
102	Structural Fabricating-Installing-Repairing*

MPSMS

Code	Title
853	Motor Freight Transportation and Warehousing
590	Transportation Equipment
360	Structures

ADJUSTED VARIABLES SUMMARY

This report summarizes the changes made to the person's ability profile.

	Changed From	Changed To
Specific Vocational Preparation		
Maximum	5 (6 months to 1 year)	No Change
Minimum	2 (Up to 1 month)	1 (Short demo only)
General Educational Development		
Reasoning	4 Grades 9-12	No Change
Mathematics	3 Grades 7-8	4 Grades 9-12
Language	4 Grades 9-12	No Change
Physical Demands		
Strength	Maximum V Very Heavy Minimum L Light	L Light S Sedentary
Climbing	Occasionally	No Change
Balancing	Occasionally	No Change
Stooping	Frequently	Occasionally
Kneeling	Frequently	Occasionally
Crouching	Frequently	Occasionally
Crawling	Occasionally	No Change
Reaching	Frequently	No Change
Handling	Frequently	No Change
Fingering	Frequently	No Change
Feeling	Never	No Change

SVP Levels

4
5
2
2
SVP
4
5
2

By simply entering the above Work History, OASYS automatically:

-Creates a composite of transferable skills (Work Fields and Materials, Products, Subject Matter and Services), including the SVP level at which the skills were used,

-Determines the highest level at which abilities were used in past jobs, which can then be adjusted to reflect assessment and medical exam.

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Talking	Frequently	No Change
Hearing	Frequently	No Change
Tasting/Smelling	Never	No Change
Near Acuity	Frequently	No Change
Far Acuity	Frequently	No Change
Depth Perception	Frequently	No Change
Accommodation	Never	No Change
Color Vision	Frequently	No Change
Field of Vision	Frequently	No Change

Environmental Conditions

Exposure to Weather	Frequently	No Change
Extreme Cold	Never	No Change
Extreme Heat	Never	No Change
Wet and/or Humid	Never	No Change
Vibration	Never	No Change
Atmospheric Conditions	Occasionally	No Change
Proximity to Moving Mechanical Parts	Never	No Change
Exposure to Electrical Shock	Never	No Change
Working in High Exposed Places	Never	No Change
Exposure to Radiation	Never	No Change
Working with Explosives	Never	No Change
Exposure to Toxic or Caustic Chemicals	Never	No Change
Other Environmental Conditions	Frequently	No Change
Noise Intensity Level	Loud	No Change

DOT Aptitudes

General Learning Ability	2 (67-89 Percentile)	No Change
Verbal Aptitude	2 (67-89 Percentile)	No Change
Numerical Aptitude	3 (34-66 Percentile)	No Change
Spatial Aptitude	2 (67-89 Percentile)	No Change
Form Perception	3 (34-66 Percentile)	No Change
Clerical Aptitude	3 (34-66 Percentile)	No Change
Motor Coordination	3 (34-66 Percentile)	No Change
Finger Dexterity	4 (11-33 Percentile)	No Change
Manual Dexterity	3 (34-66 Percentile)	No Change
Eye-Hand-Foot Coordination	3 (34-66 Percentile)	No Change
Color Discrimination	4 (11-33 Percentile)	No Change

Work Situations (Temperaments)

Directing, Controlling, Planning	No	No Change
Performing Repetitive Work	Yes	No Change
Influencing People	Yes	No Change
Performing a Variety of Duties	No	No Change
Expressing Personal Feelings	No	No Change
Working Alone or in Isolation	Yes	No Change
Performing Under Stress	No	No Change
Attaining Precise Limits/Tolerances	No	No Change
Following Specific Instructions	No	No Change
Dealing with People	Yes	No Change
Making Judgments and Decisions	Yes	No Change

Work Functions - Data

Synthesizing	No	No Change
Coordinating	No	No Change
Analyzing	No	No Change
Compiling	Yes	No Change

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Computing	No	Unsure
Copying	No	Unsure
Comparing	Yes	No Change

Work Functions - People

Mentoring	No	No Change
Negotiating	No	No Change
Instructing	No	No Change
Supervising	No	No Change
Diverting	No	No Change
Persuading	Yes	No Change
Speaking-Signaling	No	Unsure
Serving	No	Unsure
Taking Instructions-Helping	Yes	No Change

Work Functions - Things

Setting Up	No	No Change
Precision Working	No	No Change
Operating-Controlling	No	No Change
Driving-Operating	Yes	No Change
Manipulating	No	Unsure
Tending	No	Unsure
Feeding-Offbearing	No	Unsure
Handling	Yes	No Change

TSA Search Results

Search Date: 10/05/2007
Search Type: Good
TSA Component Pairs: Mixed
Aptitude Mode: DOT

A Search Type of "Good" means that only same or similar Work Fields and MPSMS occupations will appear on the Match list.

SSA's CFR 404.1568: Transferability is most probable and meaningful among jobs in which— (i) The same or a lesser degree of skill is required; (ii) The same or similar tools and machines are used; and (iii) The same or similar raw materials, products, processes, or services are involved.

Occupations Meeting All Criteria: 15

TRANSFERABILITY TABLE

Match Type	Selected	Transferability	Training
Closest	2	Excellent	Minimal
Good	13	Good To Moderate	Some training
Fair	0	Fair, Develop a Plan	Must train
Potential	0	Low, Plan Development and Training	Must train

In this case 2 occupations were found requiring the Same Work Activities in the Same Industries, while 13 required Similar Work Activities in Similar Industries.

MATCH LIST

Code	Occupation	Industry	SVP	Str	O*NET	Level
273.357-022	Sales Representative, Motor Vehicles and Supplies	Wholesale Trade	5	L	41-4012.00	Closest
273.357-034	Salesperson, Trailers and Motor Homes	Retail Trade	5	L	41-2031.00	Closest
273.357-018	Sales Representative, Boats and Marine Supplies	Retail Trade	5	L	41-2031.00	Good
273.357-030	Salesperson, Automobile Accessories	Retail Trade	4	L	41-2031.00	Good
910.583-010	Laborer, Car Barn	Railroad Transportation	4	L	53-4013.00	Good
910.683-010	Hostler	Railroad Transportation	4	L	53-4013.00	Good

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Balancing	Occasionally	Never	Exceeds Demand
Stooping	Occasionally	Never	Exceeds Demand
Kneeling	Occasionally	Never	Exceeds Demand
Crouching	Occasionally	Never	Exceeds Demand
Crawling	Occasionally	Never	Exceeds Demand
Reaching	Frequently	Constantly	Under Qualified
Handling	Frequently	Constantly	Under Qualified
Fingering	Frequently	Occasionally	Exceeds Demand
Feeling	Never	Never	
Talking	Frequently	Frequently	
Hearing	Frequently	Frequently	
Tasting/Smelling	Never	Never	
Near Acuity	Frequently	Frequently	
Far Acuity	Frequently	Constantly	Under Qualified
Depth Perception	Frequently	Constantly	Under Qualified
Accommodation	Never	Frequently	Not Qualified
Color Vision	Frequently	Frequently	
Field of Vision	Frequently	Constantly	Under Qualified

Environmental Conditions

Exposure to Weather	Frequently	Never	Exceeds Demand
Nonweather Extreme Cold	Never	Never	
Nonweather Extreme Heat	Never	Never	
Wet-Humid	Never	Never	
Vibration	Never	Never	
Atmospheric Conditions	Occasionally	Never	Exceeds Demand
Moving Mechanical Parts	Never	Never	
Electrical Shock	Never	Never	
High, Exposed Places	Never	Never	
Radiant Energy	Never	Never	
Explosives	Never	Never	
Toxic/Caustic Chemicals	Never	Never	
Other Hazards	Frequently	Never	Exceeds Demand
Noise	Loud	Loud	

DOT Aptitudes

General Learning Ability	2 (68 - 90 Percentile)	3 (34 - 67 Percentile)	Exceeds Demand
Verbal Aptitude	2 (68 - 90 Percentile)	3 (34 - 67 Percentile)	Exceeds Demand
Numerical Aptitude	3 (34 - 67 Percentile)	4 (11 - 33 Percentile)	Exceeds Demand
Spatial Aptitude	2 (68 - 90 Percentile)	3 (34 - 67 Percentile)	Exceeds Demand
Form Perception	3 (34 - 67 Percentile)	4 (11 - 33 Percentile)	Exceeds Demand
Clerical Aptitude	3 (34 - 67 Percentile)	4 (11 - 33 Percentile)	Exceeds Demand
Motor Coordination	3 (34 - 67 Percentile)	3 (34 - 67 Percentile)	
Finger Dexterity	4 (11 - 33 Percentile)	4 (11 - 33 Percentile)	
Manual Dexterity	3 (34 - 67 Percentile)	3 (34 - 67 Percentile)	
Eye-Hand-Foot Coordination	3 (34 - 67 Percentile)	3 (34 - 67 Percentile)	
Color Discrimination	4 (11 - 33 Percentile)	4 (11 - 33 Percentile)	

Work Situations (Temperaments)

Direct/Control/Plan	No Experience	Not Required	
Repetitive/Short Cycle Work	Demonstrated	Not Required	Exceeds Demand
Influencing People	Demonstrated	Not Required	Exceeds Demand
Variety of Duties	No Experience	Not Required	
Expressing Feelings	No Experience	Not Required	
Working Alone or Apart	Demonstrated	Not Required	Exceeds Demand
Performing Under Stress	No Experience	Not Required	
Attain Limits/Tolerances	No Experience	Not Required	

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Work Under Specific Instr.
Dealing With People
Making Judgments/Decisions

No Experience
Demonstrated
Demonstrated

Not Required
Required
Required

Work Functions (Data)

Synthesizing
Coordinating
Analyzing
Compiling
Computing
Copying

No Experience
No Experience
No Experience
Demonstrated
Unsure
Unsure

Not Required
Not Required
Not Required
Not Required
Required
Not Required

Exceeds Demand
Verify
Exceeds

Demand?

Comparing

Demonstrated

Not Required

Exceeds Demand

Work Functions (People)

Mentoring
Negotiating
Instructing
Supervising
Diverting
Persuading
Speaking-Signaling
Serving

No Experience
No Experience
No Experience
No Experience
No Experience
Demonstrated
Unsure
Unsure

Not Required
Not Required
Not Required
Not Required
Not Required
Not Required
Required
Not Required

Exceeds Demand
Verify
Exceeds

Demand?

Taking Instructions-Helping

Demonstrated

Not Required

Exceeds Demand

Work Functions (Things)

Setting Up
Precision Working
Operating-Controlling
Driving-Operating
Manipulating

No Experience
No Experience
No Experience
Demonstrated
Unsure

Not Required
Not Required
Not Required
Required
Not Required

Exceeds

Demand?

Tending

Unsure

Not Required

Exceeds

Demand?

Feeding-Offbearing

Unsure

Not Required

Exceeds

Demand?

Handling

Demonstrated

Not Required

Exceeds Demand

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Job Components

WORK FIELDS

013 Transporting

MPSMS

852 Local Transit and Interurban Passenger Transport

SVP: 4

Seeker Components

WORK FIELDS

013 Transporting

292 Merchandising-Sales

011 Material Moving

102 Structural Fabricating-Installing-Repairing*

SVP(s)

4

5

2

2

Same as Job

Similar to Job

COMPONENTS OF COMBINATION WORK FIELDS

None

SVP(s)

MPSMS

853 Motor Freight Transportation and Warehousing

590 Transportation Equipment

360 Structures

SVP(s)

4

5

2

Similar to Job

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The client decides to pursue a job selling Motor Homes and Campers . . . this looks like a viable potential match based on his TSA results and the following Description and Employment and Wage data – however the Open Jobs search function in OASYS reveals that few such jobs are listed on the web within 25 miles of Topeka - except for somewhat related sales jobs listed on the web crawler Indeed.com .

KANSAS OES WAGE DATA

The following wage calculations are based on survey results. The Occupational Employment Statistics (OES) survey collects wages for wage and salary workers in non-farm establishments by industry.

Wages for Area: Topeka, KS MSA

Estimated Wage Data For: MAY 2006

DOT Code	SOC Code	SOC Title	Hourly Mean	Hourly Median	Annual	Empl.	DOTs
273.357-034	41-	Retail Salespersons	\$10.68	\$9.07	\$22,220	2,960	47

OCCUPATIONAL DESCRIPTION

273.357-034 Salesperson, Trailers and Motor Homes

Sells travel and camping trailers, motor homes, and truck campers to individuals: Determines customer's needs and exhibits vehicle of particular type or model. Demonstrates use of equipment and furnishings. Performs other duties as described under SALESPERSON (retail trade; wholesale tr.) Master Title. May prepare sales contract. May arrange financing and insurance. May sell mobile homes, motorcycles, and snowmobiles.
Alternate Titles: Salesperson, Recreational Vehicles

DLU: 1977

Master Title: SALESPERSON (retail trade; wholesale tr.)

Sells merchandise to individuals in store or showroom, utilizing knowledge of products sold: Greets customer on sales floor and ascertains make, type, and quality of merchandise desired. Displays merchandise, suggests selections that meet customer's needs, and emphasizes selling points of article, such as quality and utility. Prepares sales slip or sales contract. Receives payment or obtains credit authorization. Places new merchandise on display. May wrap merchandise for customer. May take inventory of stock. May requisition merchandise from stockroom. May visit customer's home by appointment to sell merchandise on shop-at-home basis. Classifications are made according to products sold as SALESPERSON, AUTOMOBILE ACCESSORIES (retail trade; wholesale tr.); SALESPERSON, BOOKS (retail trade); SALESPERSON, SURGICAL APPLIANCES (retail trade).

KANSAS STATE EMPLOYMENT OUTLOOK

SOC Category: Retail Salespersons
Includes DOT: Salesperson, Trailers and Motor Homes
State: Kansas
Area: North Central Region

SOC Code: 41-2031
DOT Code: 273.357-034

Average Annual Employment (1) - 2002	2,900
Average Annual Employment (1) - 2012	3,280
Projected Change - Number	380
Projected Change - Percent	13.1%
Total Annual Openings (2)	150

Source: Kansas Department of Labor, Labor Market Information Services

This SOC Occupation group includes 47 DOT Occupations

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